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2nd Division
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## Humboldt Bay Harbor, Recreation and Conservation District

(707) 443-0801 P.O. Box 1030 Eureka, California 95502-1030



## STAFF REPORT HARBOR DISTRICT MEETING June 13, 2024

TO: Honorable Board President and Harbor District Board Members

FROM: Chris Mikkelsen, Executive Director

**DATE:** June 7, 2024

**TITLE: Preliminary Budget Adoption for Fiscal Year 2024-2025** 

**STAFF RECOMMENDATION:** It is recommended that the Board: Adopt the Preliminary Budget for FY 2024-2025.

**SUMMARY:** The Budget is prepared annually under the direction of the Executive Director. In accordance with CA Harbors and Navigation Code Section 6093, on or before June 15, the District Board shall estimate and determine the amount of money required by the Harbor District and shall adopt a preliminary budget. Per Section 6093.3, the final budget shall be reported to the Board of Supervisors not later than August 1<sup>st</sup>.

**DISCUSSION:** The Preliminary budget is comprehensive and provides an estimate of what will be included in the final budget. If the Board adopts the final budget, Staff will work with the District Accountant to develop a monthly Cash Flow Analysis of the income and expenditures as well as an update of the District Reserve Balance and contractual fund balances. If there are specific changes to the Budget that the Board would like to consider, Staff would recommend the Board adopt the preliminary budget. It is important to note that District Staff continues to have a very large workload and have limited capacity to take on additional projects over what is already budgeted.

The following are some highlights and assumptions:

- 1. Expenditures in FY 2023-2024 were within amounts budgeted, although some projects had to be deferred.
- 2. The preliminary budget is balanced.
- 3. The District's cash flow is manageable, and we have sufficient reserves to meet our reserve policies.
- 4. Rental income on the District's Samoa Peninsula is up from the last two years, but still being prioritized in the interim before Nordic begins construction.

- 5. Legal expenses are projected to continue to increase and an additional \$66,000 is budgeted for New Terminal Lease.
- 6. The Budget includes \$22,000 for RMT II Property Taxes in FY 2024-25. This payment may be reimbursed once the occupancy tax has migrated to tenants and is half of what was paid in FY 2023-2024.
- 7. In 2023 the District borrowed approximately \$5.5 million with \$3 million budgeted in FY 23-24 for dredging and approximately \$2.3 million expended in FY 22-23 on the acquisition of property for the new terminal project. The loan payments are split approximately 44% to the General Fund and 56% from Woodley Island with repayment from the dredge surcharge income.
- 8. Dredging was budgeted at \$3 million and awarded to The Dutra Group. Half of the funds were expended in FY 2023-2024 before the dredge window closed. The Dutra Group has agreed to return this summer and finish the project. When dredging has been completed, the dredge fund balance will be negative.
- 9. An approximately \$6 million contract was executed with Caltrans for the Spartina Eradication Project underway. These funds are budgeted and will be expended over seven years. The contract includes funds for contract administration and the project began in June 2023.
- 10. Effective in May 2024, a Humboldt Bay Eelgrass Mitigation Project Agreement was signed with Caltrans for Phase 1 of the project not to exceed \$590,000 over the next five years. Contract administration funds have been included in the project agreement.
- 11. Approximately \$11 million in grant funds have been awarded for the new Heavy Lift Marine Terminal to Support the Offshore Wind Industry; these funds will be budgeted and expended over the next three years.
- 12. \$8.6M in funds from PIDP, with the match from the California Energy Commission grant with fund the remainder of phase 1 and the beginning of phase 2 of the Humboldt Bay Multipurpose Wind Terminal Project. Once the contract has been awarded, it will be added to the final budget.
- 13. Approximately \$900,000 in grant funds were awarded for the Samoa Peninsula Beautification Project. The project commenced in FY 2022-23 and just over half of the funds have been expended so far; the project is scheduled for completion this FY.
- 14. The District has a significant amount of one-time contract funds budgeted. Efforts should be made to continue these and other one-time projects. However, these large contracts tend to skew the budget and give the false impression that these revenue streams will continue into the foreseeable future.
- 15. The Fields Landing Boat Yard industrial pretreatment is budgeted at \$150,000.
- 16. The Woodley Island Restaurant roof repairs are budgeted at \$20,000.
- 17. The Employee Bargaining Agreement was renewed as of July 1, 2023. The budget reflects payroll adjustments approved in this agreement.
- 18. The District should continue to evaluate the staffing needs of the District as we continue to transition our port to meet the needs of the offshore wind industry.
- 19. Preliminary Reserve Account Balances have been maintained and accounted for in segregated fund.

The Budget Process and Policy previously approved by the Board states, "The Board will maintain a fund balances or working capital balances of at least twenty percent (20%) of operating expenditures in the General Fund and all Enterprise Funds and Internal Service Funds." Staff will continue to review the preliminary budget to identify areas to which cuts can be made to 1) reduce the shortfall and 2) to fund the recommended reserve balance.

In addition to the Reserve Policy, the District also has loan covenants that require the District to maintain Fund that is sufficient for debt service ratio of 1.25. This amount is not in addition to the District's Reserve Fund. To ensure that we have sufficient cash during this critical transition period, maintaining sufficient cash reserves will be critical.

## **ATTACHMENTS:**

A. Preliminary Budget (Income, Expense, Debt Service, and Reserve Deposits)

eliminary Budget FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
Ordinary Income/Expense										
Income										
Donations										
45709 · Donations - Sea Scouts										-
46519 · Donations - Lighthouse		10								1
Donations - Other										
Total Donations	-	10	-	-	-	-	-	-		1
Dredging Revenue										
41308.4 · Dredging Revenue - Other										-
41308.5 · Dredging Set-Aside										-
41318 · Dredging Surcharge - T		238,075	15,000							253,07
Dredging Revenue - Other										-
Total Dredging Revenue	-	238,075	15,000	-	-	-	-	-		253,07
Fees										
40108 · PERMITS-T	2,000	5,520								7,52
40509 · Travel Lift Fees - T										-
40609 · Haul Out Fees - T										-
40618 · Boat Launch Fees - T										-
40808 · Pilotage Services - T								2,341		2,3
41308 · Moorage - T										-
41308.1 · Poundage - T		2,000				3,299				5,2
41818 · Late Charges/Interest - T		60,000						900		60,90
41819 · Late Charges/Interest - NT		600			600					1,20
45608 · Chevron - Ports O&M - T								32,350		32,35
Fees - Other										-
Total Fees	2,000	68,120	-	-	600	3,299	-	35,591		109,6
Float Replacement Account										
41418 · Float Replacement		80,133								80,13
Float Replacement Account - Other										-
Total Float Replacement Account	-	80,133	-	-	-	-	-	-		80,1
Grant Revenue										
Conservation Grants										
45208.3 · Conservation Grants, Gov't - T										
Conservation Grants - Other										
Total Conservation Grants										
Facilities Grants										
45300 · Facilities Grants, Other - NT										
Facilities Grants - Other										
Total Facilities Grants										
Total Facilities Grants Harbor Grants										
Harbor Grants				2,352,000						
Harbor Grants 45208 · Harbor Grants, Other - T				2,352,000						

inary Budget FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
Recreation Grants										
45208.2 · Recreation Grants, Gov't - T										
Recreation Grants - Other										
Total Recreation Grants										
Grant Revenue - Other										
Total Grant Revenue				2,352,000						2,352,00
Harbor Surcharge										
40908 · Harbor Improvement Surcharge-T								117,230		117,23
Harbor Surcharge - Other										-
Total Harbor Surcharge	-	-	-	-	-	-	-	117,230		117,23
Interest Revenue										
43108 · Interest Income - T								97,532		97,53
43109 · Interest Income - NT	6,417									6,41
43309 · Interest On Del Accts - NT					54					5
43318 · Interest On Del Accts - T										-
47008 · Gain (Loss) on Investements - T										-
47009 · Gain (Loss) on Investements - N										-
Interest Revenue - Other										-
Total Interest Revenue	6,417	-	-	-	54	-	-	97,532		104,0
Other Revenue										
45808 · Gain (Loss) On Sale of Assets -										-
45809 · Gain (Loss) Sale of Assets - NT										-
45908 · Other Revenue - T									1,247,909	1,247,90
45909 · Other Revenue - NT	51,166	800							3,950	55,9
46008 · Recovery of Bad Debt - T										-
46009 · Recovery of Bad Debt - NT										-
Other Revenue - Other										-
Total Other Revenue	51,166	800	-	-	-	-	-	-	1,251,859	1,303,8
Rent Income										
40218 · Slip Rents - T		618,691								618,6
40318.1 · Transient Rentals - T		32,873								32,8
40518 · Equipment Rent - T		\$ 3,444.00						4,738		8,18
40519 · Equipment Rent - NT										-
40809 · Yard Rent - NT - Other						12,255				12,2
41108 · Rents, Tidelands Leases - T								274,536		274,5
41309 · Storage - NT		57,938								57,9
41409 · Upland Rent - NT		155,960	61,179		779,960	26,588				1,023,6
41409.2 · Redwood Terminal 2 - NMTC										-
41409 · Upland Rent - NT - Other										-
Total 41409 · Upland Rent - NT										-
Rent Income - Other										-
Total Rent Income	_	868,906	61,179	_	779,960	38,843	_	279,274		2,028,16
Sales		, . , . , .	. ,		.,	,		., .		,. ,,

40109 · Sales, Retail - NT

ninary Budget FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
40119 · Concession Sales - NT - Other		6,200								
Total Sales	-	6,200	-	-	-	-	-	-		6,2
Tax Revenue										
43509 · Property Tax Revenues	1,210,000									1,210,0
45009 · Other Federal Tax Revenue										-
Tax Revenue - Other										-
Total Tax Revenue	1,210,000	-	-	-	-	-	-	-		1,210,0
Utility Surcharge										
40409 · Utility Surcharge - NT		7,199			23,160	6,950		1,080		38,3
40418 · Utility Surcharge, Marina Dock		63,840								63,8
Utility Surcharge - Other										
Total Utility Surcharge	-	71,039	-	-	23,160	6,950	-	1,080		102,2
47019 · Returned Check Charges	70									
52708.1 · Discount	250									2
Total Income	1,269,903	1,333,284	76,179	2,352,000	803,774	49,091	-	530,707	1,251,859	7,666,7
Gross Profit										
Expense										
Accounting/Auditing Services										
52500 · Accounting Fees - T	60,000									60,0
52508 · Accounting Fees - NT	20,000					1,565				21,5
Accounting/Auditing Services - Other	· -									
Total Accounting/Auditing Services	80,000	-	-	-	-	1,565	-	-		81,5
Advertising & Promotion										
51000 · Advertising & Promotion - NT	1,062	550								1,6
51008 · Advertising & Promotion - T	2,945									2,9
Advertising & Promotion - Other	- -									
Total Advertising & Promotion	4,007	550	-	-	-	-	-	-		4,5
Bad Debts	,									·
51308 · Bad Debts - T	-	3,216								3,2
51309 · Bad Debts - NT	-									· ,
Bad Debts - Other	-									
Total Bad Debts	-	3,216	-	-	-	-	-	-		3,2
Capital Outlay										
53608 · Expenses Pending Transfer - Ves	-									
53609 · Expenses Pending Transfer-Bldg	-									
53618 · Expenses Pending Transfer-Auto	-									
53619 · Expenses Pending Transfer - Eq	-									
55618 · Float Replacement Expense	-									,
Capital Outlay - Other	-									
Total Capital Outlay	-	-	-	-	-	-	-	-		
Communications										
51400 · Communications - NT	9,000				2,520					11,
	5,550				_,020					,-

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**Conservation Grant Expenses** 

reliminary Budget FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
50100.3 · Conservation Grant - Wages	-									-
50500.3 · Conservation Grant - Payroll Be	-									-
54408.3 · Conservation Grant Exp	-									-
Conservation Grant Expenses - Other	-									-
Total Conservation Grant Expenses	-	-	-	-	-	-	-	-		-
Harbor Grant Expenses										
50100.1 · Harbor Grant Expenses - Wages	-									-
50110.1 · Salaries&Wages M/A Harbor Grant	-									-
50500.1 · Harbor Grant Expenses - Payroll	-									-
54408.1 · Harbor Grant Exp	-									-
Harbor Grant Expenses - Other	-									-
Total Harbor Grant Expenses	-	-	-	-	-	-	-	-		-
Recreation Grant Expenses										
54408.2 · Recreation Grant Exp	-									-
Recreation Grant Expenses - Other	-									-
Total Recreation Grant Expenses	-	-	-	-	-	-	-	-		-
55000 · Overhead - Grant	-									-
Grant Expenses - Other	-									-
Total Grant Expenses	-	-	-	-	-	-	-	-		-
Insurance										
51800 · Insurance - NT	124,623									124,6
51808 · Insurance - T	31,075									31,0
Insurance - Other	-									-
Total Insurance	155,697	-	-	-	-	-	-	-		155,6
Interest Expense										
55108 · Interest Expense - T		126,425						49,872		176,2
55109 · Interest Expense - NT	100,143	21,834			49,566					171,5
Interest Expense - Other										
Total Interest Expense	100,143	148,259	-	-	49,566	-	-	49,872		347,8
Legal Services								.,.		
52300 · Legal Fees - NT	29,239		36,715				49,928			115,8
52308 · Legal Fees - T	8,342						16,465			24,8
Legal Services - Other	ŕ						,			
Total Legal Services	37,581	_	36,715	_		_	66,394	_		140,6
Maintenance - Equipment	,		,				,			,-
51209 · Automotive, Repairs - NT		89			12,016					12,1
52710 · Repairs & Maint, Equip - NT		3,084	5,000		315					8,4
52718 · Repairs & Maint, Equip - T		79	47,500		010			2,666		50,2
Maintenance - Equipment - Other		, 3	,555					_,000		
Total Maintenance - Equipment	-	3,253	52,500		12,331	_	-	2,666		70,7
Maintenance - Facilities		0,200	02,000		12,001			2,000		70,7
52708 · Repairs & Maint, Facilities - T	3,506	31,556	150,000	1,815,500	304,000	5,373		22,341		2,332,2
52700 - Repairs & maint, Facilities - 1								22,041		
52709 · Repairs & Maint, Facilities - G/NT	3,699	58,500	10,000	566,000	15,000	1,500				654,6

ary Budget FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
Maintenance - Facilities - Other	-	25,000								25,000
Total Maintenance - Facilities	7,206	187,282	165,000	2,383,000	340,029	16,151	-	22,341		3,121,008
Maintenance - IT										
57008 · Maintenance, IT Equip - T		4,738			817					5,555
57009 · Maintenance, IT Equip - NT		782								782
Maintenance - IT - Other	-									-
Total Maintenance - IT	-	5,520	-	-	817	-	-	-		6,337
Maintenance Supplies										
52008 · Maintenance Supplies - T		245	113							358
52010 · Maintenance Supplies - NT		16,391	-		3,374	90				19,85
Maintenance Supplies - Other										-
Total Maintenance Supplies	-	16,636	113	-	3,374	90	-	-		20,213
Office Supplies										
51900 · Office Supplies - NT - Other	14,801	250								15,051
51908 · Office Supplies - T	7,649									7,649
52100 · Outside Services - NT										-
55408 · Other Expenses - T										-
Office Supplies - Other										-
Total Office Supplies	22,450	250	-	-	=	-	-	-		22,700
Other Expenses										
53709 · Cash Over/Short - NT										-
54109 · Sea Scouts Expense - NT										-
55418 · Other Expenses - T	2,500									2,500
55419 · Other Expenses - NT										-
56519 · Lighthouse Expense - NT										-
Other Expenses - Other										-
Total Other Expenses	2,500	-	-	-	=	-	-	-		2,500
Other Professional/Outside Serv										
52109 · Outside Services, Other - NT		1,500	1,064		3,738					6,303
52110 · OUTSIDE SERVICES M/A					2,525					2,525
52118 · Outside Services, Other - T			622					1,296		1,918
Other Professional/Outside Serv - Other										-
Total Other Professional/Outside Serv	-	1,500	1,686	-	6,263	-	-	1,296		10,745
Permits										
51610 · Permits - NT					206					206
51618 · Permits - T		600	2,182		14,130					16,912
Permits - Other										-
Total Permits	-	600	2,182	-	14,336	-	-	-		17,118
Personnel Expenses										
Commissioners Fees										
50200 · Commissioner's Salaries - NT	27,000									27,000
50208 · Commissioner's Salaries - T	9,000									9,000
Commissioners Fees - Other										-
Total Commissioners Fees	36,000	_	_	_	_	_	_	_		36,000

reliminary Budget FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
Contract Temporary Services										
50310 · Contract Temporary Services - N										-
50318 · Contract Temporary Services - T										-
Contract Temporary Services - Other										-
Total Contract Temporary Services	-	-	-	-	-	-	-	-		-
Payroll Burden										
50500 · Payroll Benefits, Other - NT	378,291									378,29
50508 · Payroll Benefits, Other - T	142,882									142,88
6560 · Workers' Comp	127,694									127,69
Payroll Burden - Other										-
Total Payroll Burden	648,868	-	-	-	-	-	-	-		648,8
Salaries/Wages										
50100 · Salaries & Wages - NT - Other	733,696									733,6
50108 · Salaries & Wages - T	299,679									299,6
50118 · Sal. & Wages, Part-time - T										-
50119 · Sal. & Wages, Part-time - NT										-
Salaries/Wages - Other										-
Total Salaries/Wages	1,033,375	-	-	-	-	-	-	-		1,033,3
Personnel Expenses - Other										-
Total Personnel Expenses	1,718,243	-		_	-	-	-			1,718,2
Planning Services										
52200 · Planning Fees - NT	11,700		-	-		3,759	31,306			46,76
52208 · Planning Fees - T - Other	1,300	-	-	-				1,935		3,2
Planning Services - Other			-	-				-		-
Total Planning Services	13,000	-	-	-		3,759	31,306	1,935		50,0
Rent Expense										
52600 · Rent Expense - NT			1,000	500						1,5
54308 · Redwood Terminal 2 Lease Expens			,		13,125					13,1
54409 · Lease Expense - RT2										_
Rent Expense - Other										_
Total Rent Expense	-	_	1,000	500	13,125	-	_	-		14,6
Small Tools			_,,							
52800 · Small Tools - NT		1,500			280					1,7
52808 · Small Tools - T		200								2
Small Tools - Other										-
Total Small Tools	-	1,700	-	_	280	-	_	-		1,9
Utilities		·								
52909 · Utilities - NT	8,000	14,072			189,040	3,764				214,8
52918 · Utilities - T	•	65,883			•	•				65,8
53000 · Water, Sewer, & Refuse - NT	500	107,808	5,771	10,466	25,779					150,3
53008 · Water, Sewer, & Refuse - T		87,785	2,194	250	, -	366		306		90,9
Utilities - Other		,	,							-
Total Utilities	8,500	275,548	7,966	10,716	214,819	4,130	-	306		521,9
55700 · Float Replacement Expense - MT	.,	.,	,	.,	,	,				-

Preliminary Budget F	FY 2024/25	General Fund	Woodley Island	Fields Landing	Shelter Cove	RMT2	Redwood Dock	New Terminal	Tidelands	Grants	TOTAL
57018 · Bank	Service Charges	4,000									4,000
66900 · Recor	nciliation Discrepancies										-
Total Expense		2,243,683	2,644,513	289,061	2,451,011	700,400	25,695	98,899	82,419		8,535,681.96
Net Ordinary Income		(973,781)	(1,311,230)	(212,882)	(99,011)	103,374	23,396	(98,899)	448,288	1,251,859	(868,886)
Net Income								Loan	Balance tow	ard Dredging	937,825
Debt Service											
:	2014 Refunding Bond		91,967						156,593		248,560
:	2016 BBVA Loan					111,145					111,145
:	2023 Dredge Loan	108,732	137,268								246,000
<u>_</u>	CalPERS Unfunded Liability	116,680									116,680
Total Debt Se	ervice	225,412	229,235			111,145			156,593		722,385
Net Income After Debt Service		(1,199,193)	(1,540,465)	(212,882)	(99,011)	(7,771)	23,396	(98,899)	291,695	1,251,859	(653,445.46)